

IMPORTER PAVILION

VINEXPO
THE WORLD OF WINE & SPIRITS
MARCH 2 & 3 2020
NEW YORK
vinexponewyork.com

Vinexpo New York provides an efficient platform to showcase your portfolio of wine and spirits to the top buyers and decision makers from all regions of the United States and Canada. Over the past two editions, Vinexpo New York has welcomed thousands of buyers in the heart of Manhattan to taste, learn, and conduct business over two days.

Strategically located in the heart of the US wine & spirits business:

Manhattan - Javits Convention Center
March 2 - 3, 2020



EXHIBIT SPACE OPTIONS

STAND OPTIONS

- 9.3 m² (10' x 10'): \$4500
- 18.6 m² (10' x 20'): \$9000

Stand Prices Include:

- Back drape (8' high) and side drape (3' high)
- Stand identification sign (7" x 44")

RAW SPACE OPTIONS:

- Peninsula (open 3 sides \$525/m²)
- Island (open 4 sides \$540/m²)
(Minimum of 24 m²)

Raw space includes space only

ALL EXHIBIT

SPACE INCLUDES:

- Drinkware
- Porter Service
- Ice
- Spittoon(s)
- Exhibitor Badges
- Complimentary Visitor Badges
- Access to One to Wine Meetings - complimentary business matchmaking service
- Exhibitor listing in the event guide, event website & mobile app

WHAT EXHIBITORS ARE SAYING

“We exhibit at Vinexpo New York because we are investing a great deal in the US and believe we have the right brands for the market, making Vinexpo New York the event where we should exhibit. We met a lot of distributors, importers, and retailers from New York, New Jersey, and the North East. We also had meetings with buyers from Texas, California, and Chicago. We took advantage of One to Wine Meetings to set up our meetings in advance. The event was quite crowded with a lot of great energy.”

- Anthony Lagiere
Sales Director - Bernard Magrez
2018 & 2019 EXHIBITOR

“We were once again delighted with the caliber of buyers and the number of appointments that we had. Thanks to services like One to Wine Meetings, and our own extensive planning before the exhibition, we had two days jam-packed with fruitful meetings, which was a good problem to have! I'm glad we returned this year. It was well worth it, and we have already started planning for Vinexpo New York 2020.”

- Lientjie McLachlan
Head of Marketing & Sales
Robinson and Sinclair
2018 & 2019 EXHIBITOR

March 2–3, 2020
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WHAT ATTENDEES ARE SAYING

A highly educational event that provides excellent networking and business opportunities.

– **Kimberly Shannon**
Specialist, Beer/Wine/Liquor
Giant Eagle Inc.

You give huge exposure to the wines of the world and that is vital for the business community at Vinexpo New York.

– **Rob Tobiasen, President - National Association of Beverage Importers**

An excellent event. We learned a lot about the industry and had very good networking opportunities with serious potential customers."

– **Helen Kennedy, Director of Sales & Marketing - Costa Nova Wines**

The breadth of wines that are available here is incredible and the educational opportunities for people to learn from is great, and it's not just wine.

– **Benjamin Oram, Beverage Director - Boston Harbor Hotel**

CONTACT US!

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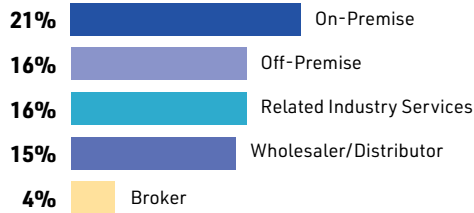
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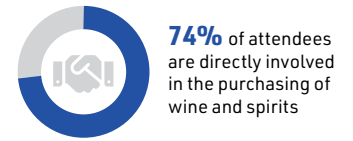
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ATTENDEE PROFILE

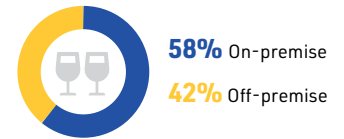
Industry Types



Purchasing Power



On-premise vs. Off-premise



Geography

90% from the United States & Canada
40 states & **7** Canadian provinces represented



Sample list of Vinexpo New York attendees:

DISTRIBUTOR	OFF-PREMISE	ON-PREMISE
Allied Beverage	67 Wine & Spirits	Lidl
Brooklyn Spirits LLC	Amaro Spirits & Wine	Liquor Barn
Caribbean International	AmazonFresh	Liquor Control Board of Ontario
Constellation Brands	Apparition Wines & Spirits	Lot18
DeCrescente Distributing	Applejack Wine & Spirits	Martha Stewart Wine Co.
Disalvo & Sons Wine Distribution	Astor Wines & Spirits	New Hampshire Liquor Commission
Empire Merchants	Authentic Wine and Spirits Merchants	Rallo Wines
Fedway Associates	Binny's Beverage Depot	SevenFifty Technologies
Gasko & Meyer Inc.	Bottle King	Sherry-Lehmann Wine & Spirits
Heidelberg Distributing Company	Bourbon Street Wine and Spirits	ShopRite
Kinlon Wholesale, Inc.	Buy-Rite Wines & Spirits	Societe Commerciale Clement Int
KYLIX WINES	Chambers Street Wines	Sotheby's Wine
Left Bank Wine & Spirits Company	City Wine Merchant	Stew Leonard's
Liberation Distribution (LibDib)	Direct Wines Inc.	The Wine Cellar
Lieber Fine Wines	Eastside Cellars	Top Ten Liquors
MFW Wine Co.	Fairway Market	Total Wine & More
Mims Distributing	Gargoyle Wine Club	Vivino
Monsieur Touton Selection	Gary's Wine & Marketplace	Wakefern
Perfecta Wine Company	Giant Eagle	Wegmans Food Markets
Prime Beverage Group	Gramercy Wine & Spirits	Whole Foods Market
Quality Wine & Spirits (Winebow)	JJ Buckley Fine Wines	Wine Library
Republic National Distributing Company	Kindred Spirits & Wine	Wine.com
Seaman's Beverage and Logistics		WTSO (Wines 'Til Sold Out)
Splurge Distribution		Zachy's
Star Distributors Inc.		
United Stars Corporation		
Young's Market Company (RNDC)		
		Ascari Hospitality Group
		Barclay Intercontinental
		BarNone Wine Beer Spirits
		BLT Prime
		Boston Harbor Hotel
		BRG Hospitality
		Darden
		Delta Airlines
		Fleming's Prime Steakhouse and Wine Bar
		Four Seasons
		Gerber Group
		Hard Rock Hotel & Casino
		Hilton
		Hyatt
		Jean-Georges
		Le Bernardin
		Legal Sea Foods
		Lowes Hotels
		Mandarin Oriental / The Alinea Group
		Marriott International / The Ritz-Carlton
		Mistral
		Racines NY
		Royal Caribbean International
		Ruth's Chris Steak House
		Starr Restaurants
		Sweet Hospitality Group
		Topgolf
		Union Square Hospitality Group
		United Airlines
		University Club

All data is provided from verified attendee registration information.

VINEXPO THE WORLD OF WINE & SPIRITS Jointly organized with **diversified** COMMUNICATIONS